

**BUSINESS PUBLICATION CIRCULATION STATEMENT
FOR THE 6 MONTH PERIOD ENDED DECEMBER 2011
(Including Supplementary Data)**

No attempt has been made to rank the information contained in this report in order of importance, since BPA Worldwide believes this is a judgment, which must be made by the user of the report.

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Logistics MANAGEMENT

Peerless Media, LLC a subsidiary of EH Publishing
111 Speen Street
Suite 200
Framingham, MA 01701
Tel.: 508-663-1500
www.logisticsmgmt.com

Official Publication of: None
Established: 1962
Issues Per Year: 12



FIELD SERVED

LOGISTICS MANAGEMENT serves those in the field of logistics who are involved in Logistics Management, Transportation/Distribution/Traffic, Import/Export/International Shipping, Fleet Operations, Site Selection, Warehousing/DC Management and/or Inventory/Materials Control. This includes manufacturing and non-manufacturing industries as shown in Paragraph 3a.

DEFINITION OF RECIPIENT QUALIFICATION

Qualified recipients are Executive & Senior Supply Chain Management (C-level, President, VPs); Logistics/Transportation/Supply Chain Management, Distribution/Warehouse Management, Operations Management, Purchasing Management; Logistics/Transportation/Distribution Specialist or Analyst and Other Job Titles as described in Paragraph 3a herein. Qualified recipients also buy, specify, recommend or approve logistics/transportation services, equipment and technology.

PURPOSE

Included herein is an analysis of multiple job functions performed by qualified recipients. Also included is an analysis of the logistics/transportation services, equipment and technology which qualified recipients buy, specify, recommend or approve.

AVERAGE NON-QUALIFIED CIRCULATION	
NON-QUALIFIED Not Included Elsewhere	Copies
Other Paid Circulation _____	169
Advertiser and Agency _____	820
Rotated or Occasional _____	-
Allocated for Trade Shows and Conventions _____	358
Digital _____	-
All Other _____	762
TOTAL	2,109

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD						
QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual _____	70,080	100.0	70,080	100.0	-	-
Sponsored Individually Addressed _____	-	-	-	-	-	-
Membership Benefit _____	-	-	-	-	-	-
Multi-Copy Same Addressee _____	-	-	-	-	-	-
Single Copy Sales _____	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	70,080	100.0	70,080	100.0	-	-

2. QUALIFIED CIRCULATION BY ISSUES FOR PERIOD					
2011 Issue	Number Removed	Number Added	Print Version Only (A)	Digital Version Only (B)	Total Qualified
July _____	6,402	6,344	50,617	19,399	70,016
August _____	1,561	1,594	50,570	19,479	70,049
September _____	1,630	1,590	50,448	19,561	70,009
October _____	3,513	3,555	49,925	20,126	70,051
November _____	919	1,050	50,181	20,001	70,182
December _____	6	-	50,175	20,001	70,176
TOTAL	14,031	14,133			

SUPPLEMENTARY DATA FOR ISSUE OF NOVEMBER 2011

This is an analysis of the 70,182 or 100.0% of the recipients who buy, specify, recommend or approve the following logistics/transportation services, equipment and technology. See questionnaire used to elicit these data. Since any one respondent may have checked more than one response, the totals for each of these should not be added together as the total may exceed the total circulation. These data are presented for statistical and marketing purposes.

Logistics/Transportation Services, Equipment and Technology	Total respondents who buy, specify, recommend or approve logistics/transportation services, equipment and technology	Percent
Logistics/Transportation Services	65,675	93.6
Truckload Motor Freight or LTL Motor Freight	50,867	72.5
Truckload Motor Freight	43,703	62.3
LTL Motor Freight	44,008	62.7
Air Freight	36,721	52.3
Small Package Delivery Services	45,647	65.0
Freight Forwarding Services	29,181	41.6
3rd Party/Contract Logistics Services	37,835	53.9
Expedited Freight Services	31,170	44.4
Intermodal Services	23,461	33.4
Rail Carriers	18,353	26.2
Ocean Freight	26,131	37.2
Port Selection	15,887	22.6
Van Lines	16,377	23.3
Public/Contract Warehousing	21,945	31.3
Dedicated/Leased Fleet Operations	16,358	23.3
Logistics/Transportation Equipment	49,016	69.8
Trucks/Tractors	30,799	43.9
Trailers	21,877	31.2
Lift Trucks	31,746	45.2
Warehouse Equipment	38,654	55.1
Logistics/Transportation Technology	44,530	63.4
Auto ID Systems/Bar Coding/RFID	23,444	33.4
Supply Chain Software/Warehousing Management Systems/Transportation Management Software	39,192	55.8
Supply Chain Software	25,979	37.0
Warehousing Management Systems	29,870	42.6
Transportation Management Software	23,284	33.2
Communications/Tracking Equipment (Satellite & Cellular RF)	20,468	29.2
TOTAL QUALIFIED CIRCULATION	70,182	100.0

3b. QUALIFICATION SOURCE BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2011							
QUALIFICATION SOURCE	Qualified Within			Print Version Only (A)	Digital Version Only (B)	Total Qualified	Percent
	1 year	2 year	3 year				
I. TOTAL – Direct Request:	53,671	16,511	-	50,181	20,001	70,182	100.0
a. Written	4,828	1,827	-	6,456	199	6,655	9.5
b. Telecommunication	21,996	6,630	-	21,334	7,292	28,626	40.8
c. Electronic	26,847	8,054	-	22,391	12,510	34,901	49.7
II. TOTAL – Request from recipient's company:	-	-	-	-	-	-	-
a. Written	-	-	-	-	-	-	-
b. Telecommunication	-	-	-	-	-	-	-
c. Electronic	-	-	-	-	-	-	-
III. TOTAL – Membership Benefit:	-	-	-	-	-	-	-
a. Individual	-	-	-	-	-	-	-
b. Organizational	-	-	-	-	-	-	-
IV. TOTAL – Communication from recipient or recipient's company (other than request):	-	-	-	-	-	-	-
a. Written	-	-	-	-	-	-	-
b. Telecommunication	-	-	-	-	-	-	-
c. Electronic	-	-	-	-	-	-	-
V. TOTAL – Sources other than above (listed alphabetically):	-	-	-	-	-	-	-
Association rosters and directories	-	-	-	-	-	-	-
Business directories	-	-	-	-	-	-	-
Manufacturer's, distributor's and wholesaler's lists	-	-	-	-	-	-	-
Other sources	-	-	-	-	-	-	-
VI. TOTAL – Single Copy Sales:	-	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	53,671	16,511	-	50,181	20,001	70,182	100.0
PERCENT	76.5	23.5	-	71.5	28.5	100.0	

3c. MAILING ADDRESS BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2011				
MAILING ADDRESS	Print Version Only (A)	Digital Version Only (B)	Total Qualified	Percent
Individuals by name and title and/or function	50,181	20,001	70,182	100.0
Individuals by name only	-	-	-	-
Titles or functions only	-	-	-	-
Company names only	-	-	-	-
Multi-Copy Same Addressee copies	-	-	-	-
Single Copy Sales	-	-	-	-
TOTAL QUALIFIED CIRCULATION	50,181	20,001	70,182	100.0

4. GEOGRAPHICAL BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2011									
State	Print Version Only (A)	Digital Version Only (B)	Total Qualified	Percent	State	Print Version Only (A)	Digital Version Only (B)	Total Qualified	Percent
Maine	220	66	286		Kentucky	761	199	960	
New Hampshire	270	75	345		Tennessee	1,212	342	1,554	
Vermont	127	43	170		Alabama	584	142	726	
Massachusetts	1,244	376	1,620		Mississippi	314	67	381	
Rhode Island	202	43	245		EAST SO. CENTRAL	2,871	750	3,621	5.2
Connecticut	676	208	884		Arkansas	445	121	566	
NEW ENGLAND	2,739	811	3,550	5.0	Louisiana	357	105	462	
New York	2,528	755	3,283		Oklahoma	442	117	559	
New Jersey	1,936	538	2,474		Texas	3,350	1,165	4,515	
Pennsylvania	3,017	805	3,822		WEST SO. CENTRAL	4,594	1,508	6,102	8.7
MIDDLE ATLANTIC	7,481	2,098	9,579	13.6	Montana	99	16	115	
Ohio	2,997	838	3,835		Idaho	182	55	237	
Indiana	1,360	411	1,771		Wyoming	51	11	62	
Illinois	3,392	983	4,375		Colorado	599	189	788	
Michigan	1,954	537	2,491		New Mexico	107	42	149	
Wisconsin	1,936	506	2,442		Arizona	598	191	789	
EAST NO. CENTRAL	11,639	3,275	14,914	21.3	Utah	355	138	493	
Minnesota	1,330	401	1,731		Nevada	216	50	266	
Iowa	699	202	901		MOUNTAIN	2,207	692	2,899	4.1
Missouri	1,140	352	1,492		Alaska	79	24	103	
North Dakota	153	44	197		Washington	748	241	989	
South Dakota	148	39	187		Oregon	488	172	660	
Nebraska	422	88	510		California	4,002	1,453	5,455	
Kansas	584	163	747		Hawaii	117	31	148	
WEST NO. CENTRAL	4,476	1,289	5,765	8.2	PACIFIC	5,434	1,921	7,355	10.5
Delaware	114	31	145		UNITED STATES	50,060	14,997	65,057	92.7
Maryland	729	215	944		U.S. Territories	101	83	184	
Washington, DC	63	32	95		Canada	-	712	712	
Virginia	999	342	1,341		Mexico	-	213	213	
West Virginia	197	37	234		Other International	-	3,987	3,987	
North Carolina	1,681	519	2,200		APO/FPO	20	9	29	
South Carolina	768	216	984		TOTAL QUALIFIED CIRCULATION	50,181	20,001	70,182	100.0
Georgia	1,805	583	2,388						
Florida	2,263	678	2,941						
SOUTH ATLANTIC	8,619	2,653	11,272	16.1					

QUESTIONNAIRE USED BY PUBLICATION TO ELICIT SUPPLEMENTARY DATA:

FREE SUBSCRIPTION FORM

Logistics MANAGEMENT

To start your FREE SUBSCRIPTION to *Logistics Management* magazine complete this form now!

A I wish to receive/continue to receive a FREE subscription to LOGISTICS MANAGEMENT magazine. YES NO

X YOUR SIGNATURE (REQUIRED) _____ DATE _____

Please Print Your First Name _____ Last Name _____

Your Title (Please Print) – REQUIRED _____

Mailing Address (complete below or affix business card) NCP0LMP _____

Company Name _____

Department/Mail Stop _____

Street Address _____

City _____ State _____ ZIP _____

B Phone, FAX & E-Mail:
 (_____) (_____) _____
 Business Phone Business FAX
E M A I L A D D R E S S

Peerless Media will occasionally send you subscription, editorial, marketing and research email messages. With each message you will have the opportunity to opt-out of receiving future emails from us.

C Which of the following best describes your job title? (Check only one)

1 Executive & Senior Supply Chain Management (C-level, President, VPs)
 2 Logistics/Transportation/Supply Chain Management
 3 Distribution/Warehouse Management
 4 Operations Management
 5 Purchasing Management
 6 Logistics/Transportation/Distribution Specialist or Analyst
 99 Other Job Title (describe) _____

**Fax this form back to
 1-720-253-0810 or apply online at
www.logisticsmgmt.com/subscribe**

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D Which of the following products and services do you buy, specify, recommend or approve? (Please check all that apply)

- | | |
|---|--|
| <p>Logistics/Transportation Services</p> <p>20 <input type="checkbox"/> Truckload Motor Freight
 21 <input type="checkbox"/> LTL Motor Freight
 22 <input type="checkbox"/> Air Freight
 23 <input type="checkbox"/> Small Package Delivery Services
 24 <input type="checkbox"/> 3rd Party/Contract Logistics Services
 25 <input type="checkbox"/> Intermodal Services
 26 <input type="checkbox"/> Ocean Freight
 27 <input type="checkbox"/> Port Selection
 28 <input type="checkbox"/> Freight Forwarding Services
 29 <input type="checkbox"/> Expedited Freight Services
 30 <input type="checkbox"/> Rail Carriers
 31 <input type="checkbox"/> Van Lines
 32 <input type="checkbox"/> Public/Contract Warehousing
 33 <input type="checkbox"/> Dedicated/Leased Fleet Operations</p> | <p>Logistics/Transportation Equipment</p> <p>34 <input type="checkbox"/> Trucks
 35 <input type="checkbox"/> Tractors
 36 <input type="checkbox"/> Trailers
 37 <input type="checkbox"/> Lift Trucks
 38 <input type="checkbox"/> Warehouse Equipment</p> <p>Logistics/Transportation Technology</p> <p>39 <input type="checkbox"/> Auto ID Systems/Bar Coding/RFID
 40 <input type="checkbox"/> Supply Chain Software
 41 <input type="checkbox"/> Warehousing Management Systems
 42 <input type="checkbox"/> Transportation Management Software
 43 <input type="checkbox"/> Communications/Tracking Equipment (Satellite & Cellular, RF)</p> |
|---|--|
- 99 None of the above Services, Equipment or Technology (20-43)

E In which of the following functions are you involved? (Check all that apply)

1 <input type="checkbox"/> Logistics Management	6 <input type="checkbox"/> Fleet Operations
2 <input type="checkbox"/> Transportation/Distribution/Traffic	7 <input type="checkbox"/> Site Selection
3 <input type="checkbox"/> International Shipping	8 <input type="checkbox"/> Warehousing/DC Management
4 <input type="checkbox"/> Import	9 <input type="checkbox"/> Inventory/Materials Control
5 <input type="checkbox"/> Export	

99 None of the above

F What is your company's primary business? (Check only one)

Manufacturing	
1 <input type="checkbox"/> Food, Beverage & Tobacco	9 <input type="checkbox"/> Computers & Electronics
2 <input type="checkbox"/> Textiles/Apparel	10 <input type="checkbox"/> Electrical Equipment
3 <input type="checkbox"/> Paper/Printing	11 <input type="checkbox"/> Aerospace
4 <input type="checkbox"/> Chemicals/Pharmaceuticals	12 <input type="checkbox"/> Automotive & Transportation Equipment
5 <input type="checkbox"/> Plastics & Rubber	13 <input type="checkbox"/> Furniture
6 <input type="checkbox"/> Primary Metals	14 <input type="checkbox"/> Other Manufacturing
7 <input type="checkbox"/> Fabricated Metals	
8 <input type="checkbox"/> Industrial Machinery	
Non-Manufacturing	
30 <input type="checkbox"/> Wholesale Trade	
31 <input type="checkbox"/> Retail Trade	
32 <input type="checkbox"/> 3rd Party Logistics Provider	
33 <input type="checkbox"/> Transportation/Warehousing Services	
34 <input type="checkbox"/> Consulting Services	
35 <input type="checkbox"/> Other Non-Manufacturing	

99 Other business not identified above

G How many people work for your entire company?

1 <input type="checkbox"/> 1,000 or more	5 <input type="checkbox"/> 50 to 99
2 <input type="checkbox"/> 500 to 999	6 <input type="checkbox"/> 20 to 49
3 <input type="checkbox"/> 250 to 499	7 <input type="checkbox"/> 1 to 19
4 <input type="checkbox"/> 100 to 249	

H What is your company's approximate total annual expenditure on transportation services, equipment and technology?

1 <input type="checkbox"/> \$50 million or more	4 <input type="checkbox"/> \$1 million - \$5.9 million
2 <input type="checkbox"/> \$20 million - \$49.9 million	5 <input type="checkbox"/> \$500,000 to \$999,999
3 <input type="checkbox"/> \$6 million - \$19.9 million	6 <input type="checkbox"/> Less than \$500,000

I Which of the following publications do you receive personally addressed to you? (Check all that apply)

1 SupplyChainBrain
 2 Inbound Logistics
 3 World Trade

4 None of the above

AVERAGE ANNUAL AUDITED QUALIFIED CIRCULATION AND CURRENT UNAUDITED CIRCULATION STATEMENTS						
6-Month Period Ended:	Audited Data	Audited Data	Audited Data	Audited Data	Circulation Claim	Circulation Claim
	January-June 2009	July-December 2009	January-June 2010	July-December 2010	January-June 2011*	July-December 2011*
Total Audit Average Qualified _____	72,041	70,036	70,044	70,051	70,062	70,080
Qualified Non-Paid Total _____	72,041	70,036	70,044	70,051	70,062	70,080
Print Version Only _____	56,764	53,140	52,984	51,846	51,296	50,319
Digital Version Only _____	15,277	16,896	17,060	18,205	18,766	19,761
Qualified Paid Total _____	-	-	-	-	-	-
Print Version Only _____	-	-	-	-	-	-
Digital Version Only _____	-	-	-	-	-	-
Post Expire Copies included in Total Qualified Circulation _____	**NC	**NC	**NC	**NC	**NC	**NC
Average Annual Order Price _____	**NC	**NC	**NC	**NC	**NC	**NC

***NOTE: January – December 2011 data is unaudited. With each successive period, new data will be added until six 6-month periods are displayed.**

**NC = None Claimed.

ADDITIONAL DATA

METHOD OF DISTRIBUTION

All qualified circulation conforms to the field served and definition of recipient's qualification, as reported. Print copies are distributed via postal services or other carriers. Recipients who request the digital version are notified via email when the version is available.

STATEMENT OF CONTENT PLATFORM

Replica - editorial and design are unchanged from the original print edition.

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD – PRINT VERSION ONLY						
QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual _____	50,319	100.0	50,319	100.0	-	-
Sponsored Individually Addressed _____	-	-	-	-	-	-
Membership Benefit _____	-	-	-	-	-	-
Multi-Copy Same Addressee _____	-	-	-	-	-	-
Single Copy Sales _____	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	50,319	100.0	50,319	100.0	-	-

1. AVERAGE QUALIFIED CIRCULATION BREAKOUT FOR PERIOD - DIGITAL VERSION ONLY						
QUALIFIED CIRCULATION	Total Qualified		Qualified Non-Paid		Qualified Paid	
	Copies	Percent	Copies	Percent	Copies	Percent
Individual _____	19,761	100.0	19,761	100.0	-	-
Sponsored Individually Addressed _____	-	-	-	-	-	-
Membership Benefit _____	-	-	-	-	-	-
Multi-Copy Same Addressee _____	-	-	-	-	-	-
Single Copy Sales _____	-	-	-	-	-	-
TOTAL QUALIFIED CIRCULATION	19,761	100.0	19,761	100.0	-	-

PUBLISHER'S AFFIDAVIT		
We hereby make oath and say that all data set forth in this statement are true.	Date signed	January 11, 2012
Brian Ceraolo, VP/Publisher	City	Framingham
Charles Tanner, Director of Audience Marketing	State	Massachusetts
(At least one of the above signatures must be that of an officer of the publishing company or its authorized representative.)	Received by BPA Worldwide	January 11, 2012
IMPORTANT NOTE:	Type	PSD
This unaudited circulation statement has been checked against the previous audit report. It will be included in the annual audit made by BPA Worldwide.	ID Number	L072Y0D1

3a. BUSINESS/OCCUPATION BREAKOUT OF QUALIFIED CIRCULATION FOR ISSUE OF NOVEMBER 2011
 This issue is 0.2% or 122 copies above the average of the other 5 issues reported in Paragraph two.

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	PERCENT OF TOTAL	Print Version Only (A)	Digital Version Only (B)	Total respondents who buy, specify, recommend or approve logistics/transportation services, equipment and technology	CLASSIFICATION BY TITLE (See Note 1)		
						Executive & Senior Supply Chain Management (C-level, Presidents, VPs) (A)	Logistics, Transportation, Supply Chain, Distribution, Warehouse, Operations and Purchasing Management (B)	Logistics/Transportation/Distribution Specialist or Analyst and Other Job Titles (C)
Food, Beverage & Tobacco Manufacturing	4,910	7.0	3,541	1,369	4,910	1,554	3,045	311
Textiles/Apparel Manufacturing	1,402	2.0	1,057	345	1,402	448	859	95
Paper/Printing Manufacturing	3,291	4.7	2,699	592	3,291	1,058	1,995	238
Chemicals/Pharmaceuticals Manufacturing	3,691	5.3	2,565	1,126	3,691	890	2,488	313
Plastics & Rubber Manufacturing	2,117	3.0	1,598	519	2,117	645	1,321	151
Primary Metals Manufacturing	2,124	3.0	1,642	482	2,124	726	1,262	136
Fabricated Metals Manufacturing	3,625	5.2	2,728	897	3,625	1,278	2,102	245
Industrial Machinery Manufacturing	2,082	3.0	1,482	600	2,082	647	1,217	218
Computers & Electronics Manufacturing	2,397	3.4	1,470	927	2,397	774	1,412	211
Electrical Equipment Manufacturing	1,373	2.0	916	457	1,373	362	872	139
Aerospace Manufacturing	923	1.3	636	287	923	187	627	109
Automotive & Transportation Equipment Manufacturing	2,223	3.2	1,533	690	2,223	460	1,538	225
Furniture Manufacturing	693	1.0	537	156	693	252	408	33
Other Manufacturing	6,641	9.5	4,856	1,785	6,641	1,621	4,377	643
SUB-TOTAL MANUFACTURING	37,492	53.4	27,260	10,232	37,492	10,902	23,523	3,067
Wholesale Trade	6,705	9.6	5,041	1,664	6,705	3,186	3,236	283
Retail Trade	4,503	6.4	3,300	1,203	4,503	1,692	2,531	280
3rd Party Logistics Provider, Transportation/Warehousing Services	10,358	14.8	7,165	3,193	10,358	3,755	5,566	1,037
Business/Consulting Services	3,903	5.6	2,430	1,473	3,903	2,238	1,199	466
Other Non-Manufacturing	7,221	10.3	4,985	2,236	7,221	2,046	4,416	759
SUB-TOTAL NON-MANUFACTURING	32,690	46.6	22,921	9,769	32,690	12,917	16,948	2,825
TOTAL QUALIFIED CIRCULATION	70,182	100.0	50,181	20,001	70,182	23,819	40,471	5,892

Note 1- (A) Executive & Senior Supply Chain Management includes Chairmen, Presidents, Owners, and VPs of all divisions excluding sales.
 (B) Logistics, Transportation, Supply Chain, Distribution, Warehouse, Operations and Purchasing Management includes Directors, Managers and Supervisors in logistics, transportation, traffic, distribution, warehousing, operations, purchasing and other operating departments excluding sales.
 (C) Logistics/Transportation/Distribution Specialist or Analyst includes department level titles in logistics, transportation, traffic, distribution, warehousing, operations, purchasing and other operating department titles excluding sales.

This is an analysis of the 70,182 or 100.0% of the recipients multiple job functions. See questionnaire used to elicit these data. Since any one respondent may have checked more than one response, the totals for each of these should not be added together as the total may exceed the total circulation. These data are presented for statistical and marketing purposes.

BUSINESS AND INDUSTRY	TOTAL QUALIFIED	Total Number of Respondents Who Indicate That They Perform One or More Job Functions	ANALYSIS OF MULTIPLE JOB FUNCTIONS					
			Logistics Management, Transportation/Distribution/Traffic	Import/Export/International Shipping	Fleet Operations	Site Selection	Warehousing/DC Management	Inventory/ Materials Control
Food/Beverage/Tobacco Manufacturing	4,910	4,910	4,348	2,393	1,708	1,549	2,996	3,129
Textiles/Apparel Manufacturing	1,402	1,402	1,255	986	381	430	847	900
Paper/Printing Manufacturing	3,291	3,291	2,822	1,670	908	904	1,878	2,217
Chemicals/Pharmaceuticals Manufacturing	3,691	3,691	3,237	2,490	861	1,101	1,963	2,275
Plastics & Rubber Manufacturing	2,117	2,117	1,824	1,462	507	603	1,146	1,441
Primary Metals Manufacturing	2,124	2,124	1,844	1,320	686	653	1,099	1,468
Fabricated Metals Manufacturing	3,625	3,625	3,107	2,221	983	986	1,724	2,489
Industrial Machinery Manufacturing	2,082	2,082	1,746	1,386	469	509	956	1,248
Computers & Electronics Manufacturing	2,397	2,397	2,078	1,681	432	700	1,230	1,598
Electrical Equipment Manufacturing	1,373	1,373	1,166	933	221	285	663	868
Aerospace Manufacturing	923	923	781	592	175	213	406	619
Automotive & Transportation Equipment Manufacturing	2,223	2,223	1,903	1,328	550	491	1,059	1,368
Furniture Manufacturing	693	693	608	422	223	185	380	425
Other Manufacturing	6,641	6,641	5,657	4,130	1,519	1,562	3,118	4,236
SUB-TOTAL MANUFACTURING	37,492	37,492	32,376	23,014	9,623	10,171	19,465	24,281
Wholesale Trade	6,705	6,705	5,915	3,701	2,442	2,308	4,308	4,521
Retail Trade	4,503	4,503	3,954	2,119	1,521	1,417	2,749	2,657
3rd Party Logistics Provider, Transportation/Warehousing Services	10,358	10,358	9,518	4,897	3,524	2,664	5,307	4,270
Business/Consulting Services	3,903	3,903	3,339	1,816	1,052	1,373	2,071	2,188
Other Non-Manufacturing	7,221	7,221	6,022	3,207	2,156	1,700	3,419	4,204
SUB-TOTAL NON-MANUFACTURING	32,690	32,690	28,748	15,740	10,695	9,462	17,854	17,840
TOTAL QUALIFIED CIRCULATION	70,182	70,182	61,124	38,754	20,318	19,633	37,319	42,121